

Interviewing

– Evidence Based Practice

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- PEACE
- Cognitive Interviewing
- Investigative Interviewing
- Conversation Management
- Motivational Interviewing

- Outside of the U.S. the words “interview” and “interrogation” are used as synonyms to refer to the same professional activities
- Good interviewing is the same as good interrogation
- Good interrogation is the same as good interviewing
- Problematic and ineffective interviewing practices are the same as counter productive interrogation practices

- Approximately $\frac{1}{2}$ of people who agree to be interviewed have not yet decided whether they will confess or lie
- About $\frac{1}{3}$ of people who agree to be interviewed have already decided to confess
- About 20% of people who agree to be interviewed have already decided to lie

- People give information when we build a rapport
- They give information to people they like
- They give information that treat them with respect

Effective Interviewing Practices

- Be nice
- Be interested
- Be open-minded
- Listen

Counterproductive Practices

- Insincerity
- Closed mindedness
- Condescending
- Not listening
- Mind reading
- Manipulation
 - Minimizing
 - Maximizing/exaggeration
 - Over-emphasis on consequences
- Aggressive questioning

Interviewing Tools

- Questions
 - Open Questions
 - Invite conversation
 - Closed Questions
 - RQs
 - CQs
 - Reduce equivocation
 - Reduce conversation
 - Challenging questions
 - Reduce denial
 - Probing detail questions
 - Develop information
- Operational definitions
- Listening skills
- Rapport